

Introduction of Waller & Associates



WALLER & ASSOCIATES
WAREHOUSING & DISTRIBUTION CONSULTING

Table of Contents

- ▶ About Waller & Associates
- ▶ Our Services
- ▶ Our Approach

About Waller & Associates

- Waller & Associates was founded in 2009 with the mission of helping clients identify opportunities to improve their distribution processes and facilitate the changes required to gain those improvements.
- Our firm has two main divisions – Government Services & Commercial Services. We are a registered U.S. Government contractor and work with several federal government entities and contractors. Our Commercial Services division has relationships with many Fortune 500 companies, as well as small and medium sized businesses.
- The professionals at Waller & Associates have concentrated exclusively on helping companies streamline their distribution operations to achieve lower costs, higher profits and happier customers.

About Waller & Associates

A few of our clients include:



CROSCILL



Bermuda Hospitals Board

CARING FOR OUR COMMUNITY



Hartwell
APPAREL



Zep Inc



Our Services

DESIGN

Distribution Center Design

- Comprehensive analysis and alternative evaluation to determine the appropriate mix of people, space, equipment, and systems
- New Distribution Center Design
- Retrofit of Existing Distribution Centers
- Material Handling Equipment and Automation Analysis
- Project Management
- Green Supply Chain Design

OPERATIONS

Operational Process Improvement

- Operations Diagnostic Review / Assessment
- 3PL Identification and Evaluation Analysis
- Operational Process Improvement
- Engineered Labor Standards / Work Measurement
- Benchmarking Warehouse Productivity and Costs
- Process and Value Stream Mapping
- Inventory Management
- Training and Development

TECHNOLOGY

Evaluation, Implementation & Project Management

- IT Staff Augmentation
- Software Assessment and Implementation
- Program / Project Management and Training
- Warehouse Management Systems (WMS)
- Labor Management Systems (LMS)
- Voice Recognition Solutions
- Transportation Management Systems (TMS)

Our Approach

A senior member of the Waller & Associates team will complete a detailed analysis of your operational and IT processes, current distribution center layout, order retrieval, physical receiving and put-away processes, replenishment, order filling, shipping, and inventory control.

1. Define design requirements and scope
 - Understand your pain points & objectives for the new distribution center
2. Conduct a walk through of your “as is” distribution processes & identify:
 - Current operational processes
 - Evaluate feasibility of process automation (MHE, RF, Voice, etc.)
 - Standard Operating Procedures (SOPs)
 - LEAN assessment of non-value added activities
 - Existing metrics of distribution processes
3. Evaluate current use of IT systems for distribution operations
 - Evaluate the ability of the current system to support best practice warehouse management activities
 - Analyze the current system’s ability to meet your requirements and support the long-term goals of your new distribution operations

Why Waller & Associates?

- ▶ Waller & Associates will utilize only senior level consultants to serve our clients. Our team averages over 25 years of hands-on, practical distribution experience from Fortune 500 supply chain industry leaders. With Waller & Associates, you will never have an inexperienced, junior consultant working on your project
- ▶ As an independent consultant that doesn't sell material handling equipment it's about the solution, not the equipment
- ▶ Clients receive personal attention directly from the key Waller & Associates stakeholders
- ▶ Waller & Associates is highly experienced working within the unique framework of government and private clients
- ▶ Because of our structure, Waller & Associates is agile, flexible, and able to create customized solutions for our clients